

275th Business Plan Presentations Held on March 10 2026

Tech Hub Yokohama

1. Ampametry Co.,Ltd. President & Representative Director: Tetsu Arisawa, Ph.D.

Established in September 2019 Capital Stock: JPY 5,000,000 (approx. USD 32,000)

Ampametry is a venture firm that took its start from Yokohama City University. It developed AMPA-PET technology that makes AMPA receptors, which are involved in mental and neural illnesses, visible within the body. This technology shed light on the connection between the distribution of AMPA receptors in the human brain and illness. As such, it is being put to extensive use in drug efficacy assessments and patient selection as a support for drug discovery. The company is also already promoting outsourced research with pharmaceutical companies. For use as diagnostic technology, it has completed Phase I and is taking aim at practical utilization in differential diagnosis for bipolar disorder. It is planning to market the technology for such use around 2029.

【Commentary】 Although the number of persons with mental illnesses is steadily increasing at present, the progress of treatment for these illnesses is lagging. This is mainly because of the following three factors: 1) diagnosis of mental illness is lacking in objectivity, 2) it is difficult to predict the efficacy of treatment, and 3) there are not enough objective indicators in development of new therapeutic agents. Persons with mental illnesses reportedly number more than 900 million worldwide and more than four million just in Japan. To observe the AMPA receptors is at the same time to view cerebral functions. For this reason, the technology enables correct diagnoses which can lead to optimal treatment. Mr. Arisawa said that research, drug discovery, and diagnosis applying AMPA-PET could very well make it possible to use the technology as the center of an ecosystem for cerebral science and new drug development.



2. MEDICARE LIGHT Co.,Ltd. President & Representative Director: Hisashi Kashiwagi Director & COO: Fumihiro Shimizu

Established in July 2023 Capital Stock: JPY 160,009,000 (including capital reserve)

- 1) Development of business, both inside and outside Japan, in examination kits for cancer and infectious diseases with an unrivaled speed (results delivered on the spot)
 - 2) Operation of Dokodemo Kurinikku (Anyplace Clinic), a compound employee welfare service (tax-deductible) for companies in Japan
 - 3) Now developing a cognitive-function application using dialogue-type AI. This app detects the onset of worsened cognition at an early stage based on natural language in everyday life, and improves the function through practice of conversation conducted by AI (as opposed to discovery through medical exams and treatment by medical care).
- As the above indicates, MEDICARE LIGHT is engaged in business to resolve health issues confronting humankind.
- By means of the aforementioned fields of business, MEDICARE LIGHT aspires to be a leading company in the area of early detection and risk-checking.

【Commentary】 Regarding 1), the disease risk examination kit SUGUME can be used to perform simple tests at home within five - 15 minutes. It covers seven types of cancer and seven types of infectious diseases. In Japan, it is sold nationwide in pharmacies that are part of the Welcia Pharmacy Group, for example. Outside Japan, the kit has begun to be sold over the counter in Cambodia and Mongolia, and has acquired medical equipment certification in Vietnam and Indonesia.

Regarding 2), Dokodemo Kurinikku was born by unifying the services of five companies specializing in healthcare, and building a new organization for health management. Over the seven months since the start of service provision, it has been instated by about 52 companies with a combined total of about 14,000 employees.

Regarding 3), amid warnings about the importance of detecting dementia at an early stage, early detection is greatly lagging in reality. Under these circumstances, the biggest barrier is said to be reluctance to get an examination. To overcome this barrier, the company is creating a domain under a name that translates "small-talk screening tests."



(From left) Fumihiro Shimizu,
(Director & COO); Kashiwagi,
(President & Representative Director)

3. Career-Now55 Co., Ltd. President & Representative Director: Akiko Shimura

Established in February 2025 Capital Stock: JPY 2,000,000 (approx. USD 13,000)

Viewing human resource development and organizational reform as integrated tasks, Career-Now55 is engaged in human resource & organizational development in which it works closely with the client and generates change from inside it.

The company lays an organizational foundation that revolves around "dialogue-oriented organizational development," and supports the work through an assortment of measures including interviews, seminars, and systemic & operational design. These measures result in the steady appearance of positive changes, such as an increase in the understanding of roles and quality of decision-making & action among those in managerial positions, better interdivisional coordination, and the birth of proposals for improvement from employees on the frontlines of business. Through support for the execution of dialogue-oriented organizational development, Career-Now55 is awakening the teamwork and creative ingenuity traditionally characterizing Japanese companies, and contributing to the building of enterprises capable of sustained growth.

【Commentary】 Career-Now 55 is currently providing HRD consulting services on a continuous basis to 13 companies. For two of these companies, it is also conducting educational programs for Vietnamese personnel. Its strength lies in the capability of its 13 career consultants, who are professionals in dialogue to elicit hazy ideas on the employee side, and its mechanism for verbalizing them. To obtain an accurate perception of the organizational *status quo*, it uses the Square Wheel Survey, a diagnostic tool developed in the United States, to get a picture of the current state of the team. After that, the career consultant interviews each employee individually and ponders a career plan for each. Ms. Shimura said that, while dialogue-oriented organizational development requires some time, it rouses employee initiative and shifts the organizational form in a beneficial direction. In her presentation, she mentioned her hopes of getting referrals to prospective transaction partners.



《Impressions》 We are pleased to see that the presentation events held this year have been fully attended, with many guests joining us at the venue. Each presenting company is driving innovation in its respective field and working to create new markets. We look forward to seeing their continued growth and development. As presenting companies have already been scheduled several months in advance, we would appreciate it if those who wish to present could contact us at an early stage.