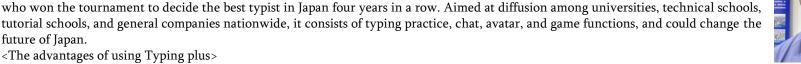## 267th Business Plan Presentations Held on May 13 2025
Tech Hub Yokohama

1. Funtip Inc.   President Mr. Nobuyuki Shirahama

Established in July 2014   Capital stock : USD＄30,000

Funtip Inc. is a web system development company launched by engineers in active service. It is developing Typing plus, its own service, with profits from its system engineering service (SES) business. Typing plus was created under the supervision of Miri, a "typing queen" who won the tournament to decide the best typist in Japan four years in a row. Aimed at diffusion among universities, technical schools, tutorial schools, and general companies nationwide, it consists of typing practice, chat, avatar, and game functions, and could change the future of Japan.

<The advantages of using Typing plus>

* Individual users: an account that can be used for life, assisting typing skills, job-hunting, and job-changing, all while having fun

* Universities and technical schools: the ability to produce "typing scholarship students" who will have an advantage in finding employment

* General companies: ability to hire employees who are fast typists, increase the typing skills of existing employees, decrease the quittance rate through communication among employees on a chat platform under the banner of typing practice, and offer a new employee benefit through investment in an account for lifelong use

<Issues> Flicking on smartphones has become the mainstream form of input, and typing skills among Japanese youth have been falling after peaking in 2012. Meanwhile, the rate of computer use after employment is high, and slow typing by newly graduated employees has become a problem. Although there are more than 50 typing practice services, few of them manage the typing ability of employees and students, and none has become the de facto standard. There are no mechanisms to make people want to continue and have fun doing repetitive exercises that ordinarily are hard and tedious. Because no one is unable to type, few have a sense of crisis about a slow speed of typing, which is a basic skill on the job. Going forward, ChatGPT and other AI platforms are going to come into extensive use in society, but productivity will decline if the speed of input into such platforms is slow.

<Future agenda> Support for job hunting and changing, industry-academia partnership, TOEIC-type qualifications for typing ability, and the opening of typing tutorial schools (franchise chains) throughout Japan.

【Re-Cap】 An actual check of how many characters a person can type in one minute produced average results of 100 for students, 200 for regular employees, and 400 for those who had practiced typing. One can clearly see from these figures how the productivity changes. According to Mr. Shirahama, the objective of Funtip's service are to heighten productivity by doubling the typing ability (speed) of everyone in Japan and thereby change Japan by 2040! Besides raising funds and putting effort into sales and publicity, he wants to strengthen the setup for business administration.

2. Evolution Ltd.   President Ms. AKIRA RYU

Established in November 2023   Capital stock : USD＄50,000

Evolution has developed a remote work AI platform that recruits human resources (HR) with global-level excellence from around the world, and examines candidates by means of leading-edge AI analysis and three-stage screening. Through it, companies can quickly hire globally first-rate engineers and teams from around the world within seven days or less at the least. The platform will therefore resolve worries about recruiting and hiring engineers at client companies.

< Features>

1. Five-fold increase in hiring speed: effective use of AI for rapid matching

2. 50% reduction of hiring cost: reduction of high-cost referral fees

3. Technical testing for more than five hours: implementation of an assessment of technical capabilities in three grades, for assurance of high-level HR

Evolution's AI platform is overwhelmingly superior to conventional recruitment websites and personnel referral companies. It eliminates the need for fixed expenses, head-hunting emails, HR interview scheduling, first interviews, second interviews, etc. The productivity of engineer hiring can be increased by more than 10-fold. Evolution focuses on high-spec engineers on a global level. It has a data base of high-spec, global engineers including AI engineers, DX engineers, experts in big data analysis, and block-chain specialists. Leading EC companies and AI tool firms, for example, hired top AI engineers in just two weeks through the Evolution AI platform, and so were able to swiftly launch new projects.

【Re-Cap】 One of the issues facing Japanese society at large is a shrinking work force. It is estimated that the supply of labor will be 6.44 million workers less than the demand for labor by 2030. The main issues in the HR business are: 1) high referral fees, 2) poor hiring efficiency, and 3) low matching precision. For these reasons, the fact is that companies are apparently unable to hire talented HR within a short time. In response to these issues, Ms. Ryu stated that its platform has an HR data base of global engineers in line with the selection standards for engineers in the US Silicon Valley, and after also conducting interviews with experts, could procure more than 10,580 engineers.

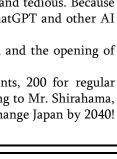### 3. Work Robotics Co., Ltd.   President Mr. Kenshiro Hosaka

Established in April 2018   Capital stock : USD＄10,000

Work Robotics Co., Ltd. develops and provides its WAC series of six small crawler robots. Based on technology born at the Chiba Institute of Technology, these robots are designed to operate in small and cramped spaces that are otherwise difficult to check. In spite of their compact size, they have a high running ability and can overcome level differences and obstacles. Due to their large hauling capacity, they deliver long-term running and a high amenability to customizing. They contribute to the maintenance and management of the social infrastructure with a both safe and efficient inspection solution. The company's main clients are infrastructure businesses (e.g., maintenance firms, local governments, railways, construction companies, and expressway builders). A key strength is its arrangement for completely in-house development of both hardware and software. It swiftly customizes and introduces robots adapted to the detailed needs of the particular site. Its robots have been used for periodic inspections since fiscal 2025. Mr. Hosaka said that, from now on, he hoped to increase the number of work sites where the robots are put to use.

【Re-Cap】 Work Robotics's vision is "a future in which inspections and checks can be done safely, easily, and enjoyably." To this end, it is developing robots that can genuinely be of use on the sites of work, and training engineers that will be able to achieve this vision. It has established an office on the grounds of the Chiba Institute of Technology, and Mr. Hosaka said that this enables them to recruit first-rate students and turn them into engineers. He cited the following specific examples of use of the robots: 1) In inspection of sound-absorbing panels on the undersides of expressways, the robots greatly decreased the time and trouble of removing the panels, and made it possible to inspect the entire surfaces; 2) In inspection of pedestrian overpasses, the insertion of robots into elevator shafts eliminated the need for traffic restrictions and enabled inspection during the daytime; and 3) In inspection of the backsides of ceilings, the robots made it possible to inspect even areas that could not be seen from the inspection hole.

《Impressions》 At this meeting, there was plenty of interchange among the representatives of the presenting companies themselves.The companies which made presentations this time were bringing about innovations in different fields and striving to create new markets. We are looking forward to their future activities. If you are interested in presenting, we would appreciate it if you could contact us as soon as possible.

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