

261th Business Plan Presentations Held on October 8 2024**YOXO BOX****1. Allcompass Inc. President Mr. Naoki Matsuoka**

Established in April 2022 Capital stock: USD \$ 30,000

Allcompass Inc. develops and supplies a customer-response business process as a service (BPaaS) ASiRec support crew. This service combines chat-based customer care and a customer engagement visualization cloud. From the support crew, it progressed to chat communication of both transmission and dialogue types. It implements customer screening at the lead stage, which carries a heavy burden, and customer nurturing at the initial stage of interest and concern. It achieves the optimal allocation of business resources.

Going forward, it intends to promote introduction of its services into business enterprises, manufacturers, and other companies that must have sales persons and absorb the wants and needs of endusers, in fields such as the automotive and real estate industries.

【Re-Cap】 Allcompass's strength lies in its ability to resolve issues in online business and execute marketing support in the transition from online to real-world business. Service provision equipped for both of these agenda is a domain that has not yet been fully covered. Allcompass is looking for referrals to firms that could make full use of its marketing support, referrals to AI engineers, and assistance with fundraising.

**2. MediScience Espoir Co., Ltd. President Mr. Takaaki Matsumoto**

Established in April 2004 Capital stock: USD \$ 100,000

MediScience Espoir develops new products and materials. It develops, manufactures, and sells "oxygen-supplementing water" that can replenish the body's supply of oxygen, under the brand WOX®. Its cumulative sales of WOX® have reached about 5.5 million bottles.

Under the HT Silver® brand, it develops, manufactures, and sells antibacterial and antiviral products. Under the CORGRACE® brand, it develops, manufactures, and sells skincare-related products. It also develops, manufactures, and sells products related to oral care. On an OEM basis, MediScience Espoir manufactures and sells quasi-drugs and cosmetics. It endorses the NPO QOL Support Research Group.

In parallel with the above activities, it is targeting the development of new products based on WOX® and HT Silver® under the WOX® TREE project (joint development of new products with WOX®). These products are in the areas of food (gummy and jelly), pet care, and environment-improving equipment. It is currently putting effort into this work.

At its second plant in Oyama, it is going to commence manufacture of WOX® for sale in Dubai and China in November of this year.

【Re-Cap】 Mr. Matsumoto explained how oxygen is an element (constituent) that generates energy, heightens the metabolism, and improves blood circulation. His words impressed me all over again with the importance of oxygen. He added that its products have obtained a substance patent for their oxygen hydrate (because they include oxygen molecules in the water molecules, they are not oxygenated by admixture into water). The company is gaining attention in all sorts of industries for its products, which are the only ones in the world that can replenish oxygen through consumption by drinking.

**3. SteraVision Co.,Ltd. President Mr. Naoto Uetsuka, Presenter Mr. Takehiko Tokoro, CTO**

Established in December 2016 Capital stock: USD \$ 1,000,000

SteraVision Co., Ltd. is a startup born of the National Institute of Advanced Science and Technology.

It develops, manufactures, and sells the world's only high-speed-drive, solid-state light detection and ranging (LiDAR) and vision system. The system is not the ordinary kind of time of flight (ToF) LiDAR, and the company is presently striving to expand the business from the car-mounted frequency modulated continuous wave (FMCW) LiDAR niche market to a wide range of fields including drones and the aerospace market. Going forward, it plans to develop ultralow-cost LiDAR systems about the size of a thumb, and aspires to be the top company in this area worldwide.

【Re-Cap】 SteraVision's LiDAR system has an extremely high applicability. Its use is not confined to auto-driving systems for automobiles, trains, agricultural machinery, construction machinery, and other machinery, or to vision systems for industrial equipment, FA robots, and security sensors, but also extends to communications such as optical switching. Mr. Uetsuka said that its prospective thumb-sized ultralow-cost LiDAR could be applied in a wide range of fields, including robots, drones, and security as well as car-onboard systems.



《Impressions》 In spite of the rain, this meeting drew an overwhelming number of participants to the venue. I could feel the high level of interest among them.

There was a lively exchange of views in the reception after it.

The companies which made presentations this time were bringing about innovations in different fields and striving to create new markets. We are looking forward to their future activities. If you are interested in presenting, we would appreciate it if you could contact us as soon as possible.

NPO Venture Support Mechanism MINERVA
TNP Partners / TNP On The Road
TNP THREADS OF LIGHT