

238th Business Plan Presentations Held on June 14, 2022**SHINYOKOHAMA-3CHOME-DAIHOI****1. CADist Co., Ltd. President Mr. Nobuyuki Yaguchi** <https://cadist.co.jp/>(Japanese)**Presenter Mr. Shimon Tanaka, Chief Operating Officer**

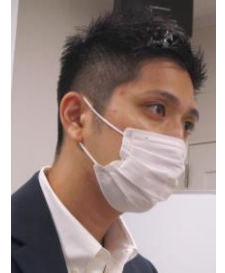
Established in June 2020 Capital stock: USD \$ 30,000

CADist provides support for the introduction of 3D computer-aided design (CAD) platforms and holds “schools” for training in their use. It handles mainly the Inventor and Fusion 360 3D CAD platforms made by Autodesk.

Members of its staff who have obtained the qualification Autodesk Certified Instructor, which is proof of certification by Autodesk of their possession of certain knowledge and operating expertise, propose optimal modes of 3D CAD use, in correspondence with the substance of the business and work procedure at the client company in question.

At present, it is receiving many inquiries prompted by seminars, presentations, and other such events. Going forward, it is committed to striving for the expansion and advancement of 3D CAD technology by widening its business to also include educational institutions in addition to the above.

【Re-Cap】 We are all cognizant of the term “3D CAD,” which is often heard, but according to data from 2020, the rate of 3D CAD diffusion in Japan’s manufacturing industry was still only about 60 percent as of that year. In reality, the main factors cited as hindering a higher diffusion are the lack of time for study, operational difficulty, and the lack of a good understanding of how to use the platforms. In order to make improvements in these areas and help to raise the level of Japanese firms, CADist is making efforts to heighten the diffusion of 3D CAD by holding schools at companies, universities, technical colleges, vocational schools, etc.

**2. Intron Space Inc. President Dr. Shigeo Imai** <http://intron.space.com/en/>

Established in October 2019 Capital stock: USD \$ 91,000

Intron Space supplies excretion-disposing wear that delivers both comfort and motility, and imposes little burden on society and the environment. This wear applies original technology that combines ultra-soft material (elastomers) and bio-mimicry. The company’s initial target is people experiencing evacuation difficulties after surgery. It plans to subsequently cultivate the markets associated with active senior citizens, nursing care, special service workers, and outdoor sports.

【Re-Cap】 Mr. Imai, President of Intron Space, developed a health-checking toilet at INAX, his former employer, and promoted new business related to toilet systems and sanitation at LIXIL. He related that, when the company conducted a test of wear of their excretion-disposing wear, almost all of the participants said that they did not have the feeling of having the product on. The company has finally completed a prototype and plans to begin proving tests this summer with a view to mass production. Mr. Imai said that, as its first target, it was planning to address urinary disease problems experienced after prostate surgery (for 3 - 6 months). He added that he wanted to develop business on a global scale further in the future.

**3. Think-Lands Co.,Ltd. President Mr. Kunio Miyaji** https://think-lands.co.jp/index_english.html

Established in February 2014 Capital stock: USD \$ 900,000

Think Lands is in possession of optics technology, electrical signal processing technology, and software technology for their control. At present, it is developing business in high-performance optical measuring instruments, and is already turning a profit with this business taken separately. The subject of its presentation was microneedle business, which it expects to grow rapidly over the coming years. It is developing hollow microneedles that are made of biodegradable resin using special laser processing technology, and plans to commercialize them for application in the fields of medical care and beauty. In his presentation, Mr. Miyaji introduced details of the future outlook for use in these two application fields both inside and outside Japan.

【Re-Cap】 The superiority of Think Lands microneedles lies in production of the inner hole (hollowing) by means of laser processing. This is a point of difference from the needles manufactured by other companies through molding. The related technology is unique worldwide. I tried Seleia, the trial product it is now selling for application in the beauty field. Unlike the microneedle patches in widespread distribution lately, which have to be kept on for a long time and therefore induce stress, use of Seleia is over in a moment, and was therefore free of stress and comfortable. Mr. Miyaji said that the company was thinking of IPO as an option further down the road.



《**Impressions**》 Most of the companies making presentations at this Business Plan Presentations meeting were apparently of considerable interest to all, for the meeting was a resounding success; the venue was filled to capacity for the first time in a long while. We sensed that things were finally returning to normal. The companies which made presentations this time were bringing about innovations in different fields and striving to create new markets. We are looking forward to their future activities.

We have recently received a number of requests from companies wishing to present at the conference. If you are interested in presenting, we would appreciate it if you could contact us as soon as possible.