

224th Business Plan Presentations Held on February 9, 2021
at Iwasaki Gakuen, Shin-Yokohama, Japan

1. Value Solution Co.,Ltd. President Mr. Toshinobu Hino <http://value-solution.co.jp>(Japanese)

Established in May 2015 Capital stock:USD \$ 495,000

Value Solution Co., Ltd. designs, manufactures, and sells "non-freeze" equipment for electronic devices. It has obtained a patent for a power source controller used in the monitoring of electronic devices for freezing. Its equipment is in extensive use for response to freezes in surveillance cameras and railroad crossing systems at railway companies, sensors to detect vehicles proceeding the wrong way on expressways, and hotel Wi-Fi systems, for example. It has received many inquiries from businesses in other countries, and wants to raise more funds with a view to developing business overseas going forward.

【Re-Cap】 Mr. Hino said that Value Company succeeded in raising funds after its presentation at one of the Business Plan Presentations meetings last year. The advantage of its product lies in its capability for port monitoring and turning the power source on or off. At present, there are strong needs for installation in connection with the freezing of systems for reducing expenses and of life-supporting systems. Mr. Hino added that the company is now developing a model that is less than half as large as the current one.



2. SHANRI Inc. President Mrs. Kaori Sakai <https://shanri.co.jp/>(Japanese)

Established in August 2019 Capital stock:USD \$ 16,600

SHANRI Inc. is engaged in the development of databases containing both free speech concerning medical care and health by patients and medical terminology used by physicians and other medical personnel. It is also pursuing the commercialization of e-charts for physicians applying AI and matching technology in addition to these databases, in the form of a real-time, voice-input service.

【Re-Cap】 Mrs. Sakai has been involved in the medical industry, and said that she founded the company out of her desire to giving back to medical industry. In specific terms, her company is reportedly now developing systems that will enable voice input of speech by patients and physicians in real time. Her vision for the future is a platform that brings together "living" speech related to medicine and health. In her view, this will pave the way for the spread of the service in the fields of medical care, travel, real estate, security, media, and insurance. She also said that she had IPO in mind further down the road.



3. Crystal Method Co.,Ltd. President Mr. Kei Kawai <https://crystal-method.com>(Japanese)

Established in April 2008 Capital stock:USD \$ 90,500

The activities of Crystal Method Co., Ltd. center around artificial intelligence (AI) research and development; it is engaged in research and development of various AI technologies.

Its objective is to continue providing society with added value using AI technology. It is executing various R&D programs in order to construct a general-purpose type of AI.

At present, it is taking all sorts of approaches to agenda including tasks such as machine learning and reinforcement learning for detection of defects and robot introduction at the plants of major automakers, and collaboration with research institutes and university laboratories. It is presenting its research findings through organizations such as the Japanese Society for Artificial Intelligence and the Information Processing Society of Japan.

【Re-Cap】 In its belief that the power of AI is needed in the manufacturing industry, Crystal Method aspires to the construction of an AI platform for automobiles. More specifically, it is examining the provision of services in deep AI copies, HAL3 (an AI platform), sound source separation/ abnormal sound, and 2D & 3D appearance inspection. It differs from other companies in its use of a programmable logic controller (PLC) that facilitates introduction at the plants of automakers and its provision of a mechanism for inspection linked with the main computer at the plant.



【Message from Vice Chairman Masatoshi Go】

I would like to make some comments here for the holding of the first Business Plan Presentations meeting this fiscal year. We at MINERVA have been holding these meetings in real venues for 20 years. This time, however, we decided to hold it online for the first time ever, because of the declaration of a state of emergency by the national government.

Looking to the coming age, we are determined to probe for better ways of doing things, and hope to receive your views on all sorts of subjects to this end.

For March, we would like to hold the meeting both online and at a real venue if the Covid-19 situation improves.



《Impressions》

This was the first time for us to hold the presentations meeting online, and I am relieved that it was a success.

At this last meeting, too, there were presentations by companies in diverse fields. Each was cultivating new markets, and it will be interesting to see how their business develops from now on. If your company would like to make a presentation at the meeting, please contact us at an early date, because the schedule is filled up for a few months in advance.