

**226th Business Plan Presentations Held on April 13, 2021****TIME SHARING SHINYOKOHAMA-A****1. GEXVal Inc. President Mrs Juran Kato** <https://gexval.com/en/>

Established in February 2018 Capital stock: USD \$ 100,000

Pharmaceutical companies have many potential candidate compounds that have been discontinued for strategic reasons. Through WW licensing, GEXVAL Inc. receives supplies of such chemical compounds discovered by pharmaceutical firms in strategic drug re-positioning research, and engages in research and development on them. After conducting the initial development and obtaining Proof of Concept on the clinical level, it licenses the compounds out to pharmaceutical firms and takes aim at the later-phase development and sales through the partner company. It strives to capture earnings at an early stage through royalty and milestone.

【Re-Cap】 GEXVal Inc. was founded by spin-off from a major pharmaceutical firm. There are reportedly about 7,000 types of rare diseases, and it is said that about one in every 10 people contract one. In spite of these realities, drugs directed to rare diseases account for only about 5 percent of the total. Many rare diseases are caused by genetic changes, and genetic treatment for them is usually very expensive. The specific target diseases are rare diseases of the nervous system, autism & bipolar disorder, pulmonary hypertension, and cardiomyopathy. In the United States, the stock performance of biotech firms addressing rare diseases are turning in a high, and Mrs. Kato said the company had IPO in mind further in the future.

**2. Sustainable Technology Company Limited President Mr. Kazuo Matsuo**

<https://sus-tech.sakura.ne.jp/index-en.html>

Established in March 2020 Capital stock: USD \$ 200,000

Sustainable Technology Company Limited does business in the manufacture and sale of various types of environmental and electronic equipment. Of particular note is EARTH CUBE, a pyrolyzer. This is an organic matter processor whose system (magnetic fluid low-temperature pyrolysis) makes it completely different from the conventional waste processors of incinerators. It was developed to serve as a manufacturing machine for ceramic ash, which is formed at the final stage of processing. Because it is not an incinerator, it uses absolutely no fossil fuels etc. to process organic matter. It also curtails emissions of carbon dioxide, dioxin, and other such substances to an extremely low level. As such, it also makes a vital contribution to protection of the global environment. It can process virtually all kinds of organic matter, except for iron, ceramic, shell, glass, aluminum foil, glass fiber, and the like. This product has already been introduced by major food processing companies, industrial waste companies, and chemical and pharmaceutical plants. While continuing to expand sales in these fields, the company intends to develop business with local public entities and in the fields of agricultural, forestry, and fisheries.

【Re-Cap】 Concerning its technology, Mr. Matsuo said that the company refined technology that had been developed 25 years ago and brought it out into the world. He also said they planned to launch sales of a more compact EARTH CUBE model going forward. The company wants to cooperate with local governments and sell it on a nationwide scale. Mr. Matsuo specifically mentioned that its machinery was slated for use to process ocean debris washing up on the coast in Aichi Prefecture. He added that the waste situation in all of Asia outside Japan was even more serious, and that the company also wanted to broaden its business to a global scale.

**Shokou Life Tech President Mrs Guo Wanlin , Presenter Vice President Mrs Wei Zhao**

<http://www.shokou-lifetech.com>(Japanese)

Established in November 2019 Capital stock: USD \$ 105,000

Shokou Life Tech is the Japanese branch of Abiochem Biotechnology Co., Ltd., China's largest manufacturer of nicotinamide mononucleotide (NMN). NMN is a health food material that has become a focus of attention for its anti-aging effect. Because of this benefit, it is called a "super food" and has even been featured on NHK programs.

Shokou Life Tech is currently promoting business in Japan based on sales of NMN material with high levels of safety, purity, and quality, directly from the manufacturer. The company wants more and more elderly persons to experience for themselves the anti-aging effect of NMN, and is hoping to make a corporate contribution to the aged society through it.

【Re-Cap】 NMN has come to the fore as a rejuvenating supplement. As for its detailed action, it is a synthetic intermediate of nicotinamide adenine dinucleotide (NAD), a substance that is essential for energy metabolism in the body, and is thought to activate a factor known as the "sirtuin gene," which is related to anti-aging and life span control. Because the company's product has a higher NMN content per pill than those available from trading firms, the daily intake is also larger. Mrs. Wei said the company has made arrangements for stable supply on a long-term basis, and can provide the product at an affordable price.



《Impressions》 This month's meeting was held with a combination of online participation and attendance at the venue. The participants who came to the venue said that they preferred to hear the remarks of the presenting companies in person.

At this last meeting, too, there were presentations by companies in diverse fields. Each was cultivating new markets, and it will be interesting to see how their business develops from now on. If your company would like to make a presentation at the meeting, please contact us at an early date, because the schedule is filled up for a few months in advance.