

225th Business Plan Presentations Held on March 9, 2021**TIME SHARING SHINYOKOHAMA-A****1. Dymon Co.,Ltd. President Mr. Shinichiro Nakajima** <http://www.dymon.co.jp>(Japanese)

Established in February 2012 Capital stock:USD \$ 110,000

Dymon Co., Ltd., has contracted for use of the lunar rover it developed on a NASA lunar transportation mission, and is planning to become the world's first private company to conduct a lunar exploration, in the autumn of 2021.

For the rover it developed, it achieved a reduction of weight to about one-tenth as heavy as previous counterparts. NASA has announced its plans to commence exploration of the lunar surface in 2021, send astronauts to the moon again in 2024, and complete the construction of a settlement on the moon in 2030.

The company hopes to use this lunar exploration as a springboard to further advance its business as a pioneer in development on the moon, which is going to gather momentum over the coming years. More specifically, it is planning to cultivate business in areas including sales of its moon rover technology, related technical partnerships, use of data collected through lunar exploration, and high-VA sponsorship.

【Re-Cap】 YAOKI, the lunar rover, is an ultra-compact, high-performance, high-strength vehicle whose development took eight years. The structure enables it to remain in operation even if it overturns. This is the origin of its name, which comes from the Japanese saying *nanakorobi yaoki* ("falling down seven times, getting up eight," meaning "never giving up in spite of setbacks"). Space transport reportedly costs at least 100 million yen per kilogram of cargo weight, and YAOKI was able to meet all the lunar exploration requirements. The prospective terrestrial applications of this lunar technology include monitoring to find lost children, emergency checks of disaster-affected areas, proxy checks of farmland, and checks of piping and decommissioned nuclear reactors.

**2. Neoprecision therapeutics Co.,Ltd. President Mr. Kenichiro Hara**

<http://www.neoprecision.co.jp>(Japanese)

Established in November 2018 Capital stock:USD \$ 1,591,000

Neoprecision therapeutics Co., Ltd. is engaged in the clinical development of new drugs and therapeutic methods for personalized medicine (including products for regenerative medicine in the oncology field).

On the subject of the company's features and activities, Mr. Hara noted that it had pipelines in two domains:

1) personalized dendritic cell vaccine using neo-antigens and 2) oncolytic viruses. His presentation concerned mainly the first. Recent years have seen rising needs for personalized treatment of cancer. Neo-antigens are distinctive to the individual patient, and indispensable for the achievement of such personalized treatment. Through an original manufacturing method, the company produced dendritic cells and succeeded in developing a polyvalent dendritic cell vaccine equipped with five types of neo-antigen. It is currently taking aim at acquiring non-clinical Proof of Concept (POC) and then conducting human clinical trials. There are currently no personalized medicine drugs for cancer on the market either inside or outside Japan, and the establishment of this therapeutic method would give hope to patients whose condition cannot be cured by the conventional uniform therapeutic approaches. A "first-to-market" position would presumably bring a great benefit to the company as well.

【Re-Cap】 The term "precision medicine" suggested by the company's name is also known as "personalized medicine" or "made-to-order medicine." Such medicine rests on the selection and provision of the optimal treatment for the patient in question, based on analysis of genome information for him or her. The company is targeting esophageal cancer, which is expected to continue increasing. Mr. Hara said it had listing in mind further down the road.

**3. TENJI INFO SYS Co.,Ltd. President Mrs Rie Muto** <https://www.ten-ji.co.jp>(Japanese)

Presenter Mr. Masahiro Akita, President's Office Director & Director of the No. 2 Business Division

Established in March 2006 Capital stock:USD \$ 200,000

The activities of TENJI INFO SYS Co., Ltd. concern mainly system engineering services to provide its IT capabilities to clients in various industries. It is also expanding its business to include consigned development and sales of diverse solutions. Since last fiscal year, it has placed newly added facial recognition solutions at the center of its service assortment, and is now selling them to all sorts of businesses and industries. Going forward, it is taking aim at transformation into a system integrator through diversification of its solution assortment and provision of cloud-based services, for response to the diverse needs of its customers.

【Re-Cap】 The company's facial recognition system has the following features: 1) this facial recognition system does not require to stop in front of the camera, just require to give the line of sight; 2) a high recognition rate (99.98%); 3) prevention of leakage of personal information even in the event of theft etc.; and 4) ability to recognize even masked faces, based on original 3D measurement recognition technology using dual cameras. The company recently added a temperature-taking unit for measurement of temperature simultaneously with facial recognition. Upon detection of an abnormal temperature, the system can instantly sound an alarm and even collect data on the measurement results. Furthermore, it has a mask mode setting for detection of whether or not people are wearing face masks. It can sound an alarm for those who are not and enable personnel to refuse them entry into the space.



《Impressions》 At this last meeting, too, there were presentations by companies in diverse fields. Each was cultivating new markets, and it will be interesting to see how their business develops from now on. If your company would like to make a presentation at the meeting, please contact us at an early date, because the schedule is filled up for a few months in advance. We are earnestly hoping for the earliest possible end to the state of emergency, and looking forward to the day when we can start holding the Business Plan Presentation meetings as usual.