

## 192th Business Plan Presentations Held on November 14, 2017 at Iwasaki Gakuen, Shin-Yokohama, Japan

1. RE BIRTH Co., LTD. President Mr. Atsushi Ikuta <http://www.data-concierge.jp/>(Japanese)

**Established in October 2005 Capital stock: USD \$ 100,000**

Re Birth Co., Ltd. provides blanket services encompassing the development, manufacture, sale, and rental of data-erasing equipment. Sold under the ERAZER brand, its products have been certified under the Kawasaki Monozukuri Brand program. They are lightweight, designed for quiet operation, and can handle hard disks of both the longitudinal and perpendicular recording formats. In addition, the company issues certificates for data erasure based on a service in which its personnel make visits to customers for this purpose. It even removes and recycles information equipment. It has a record of numerous sales of data-erasing equipment to public agencies, schools, and major companies. At present, the media it erases consist of magnetic types such as hard disks in computers and servers, digital audio tape (DAT), and cartridge magnetic tape (CMT). However, it is developing the industry's first services for erasing non-magnetic recording media as well. It is also going to launch services in data erasure and physical destruction of smartphones, semiconductor memories, and Internet of Things (IoT) devices, using separation and destruction equipment of its own development.

**[Re-Cap]** Re Birth defines data erasure as its main business, but it also does business in finding smartphone wiretaps using a certain application. Sales of wiretaps reach as high as 400,000 per year, and reportedly less than 10 percent can be found. There are strong needs for this service among real estate agents and schools, and Mr. Ikuta said it is currently expanding.



2. iGLOBAL Co.,Ltd. President Mr. Yoshiaki Yamazaki <http://3d-shisaku.com/>(Japanese)

Presenter 3DPrinter Dept. Technical chief manager Mr. Kazunori Yasuhara  
Manager Mr. Kazuhiro Arai

**Established in December 2010 Capital stock: USD \$ 60,000**

iGlobal Co., Ltd. has a worldwide business network. It draws on the deep store of experience and know-how it has accumulated so far to provide customers inside and outside Japan with excellent solutions that are centered around the security, 3D printing, and service fields. In connection with 3D printers, it offers the world's only type capable of building fiber materials into the printed objects. This makes it possible to provide objects on the level of products and parts as opposed to the conventional provision held to the level of shape confirmation. It is awaiting the release of 3D printers capable of working with metal next year, and believes that this may create an even greater demand for 3D printers in industry.

**[Re-Cap]** The features of iGlobal's 3D printer, which enables high-strength formation with carbon fiber, number three: light weight, high strength, and high speed. It offers a choice of three lamination pitches in correspondence with the material: 100, 125, and 200 microns. It can produce prototypes in various fields (mainly aviation, aerospace, automobiles, robotics, and drones etc.).



3. Education Network Co.,Ltd. President Mrs. Izumi Oosasa

<http://www.edu-net.co.jp/>(Japanese)

**Established in June 2014 Capital stock: USD \$ 15,000**

The number of children who have become victims of crimes in network use is on the increase and recently reached a record-high level (1,736). Education Network Co., Ltd. provides ICT-related services centered on information morals (education for safe use of the Internet) to elementary and junior high schools. In the last school year, it visited schools to teach a total of 1,331 classes and carried out fact-finding studies for a total of 73,045 persons. It has more experience and know-how than any other company in the area of understanding and solving the problems of children, teachers, and schools in this aspect. Its strategic objective is to be a unique, pioneering company supporting information moral education.

Education Network has formulated a five-year management plan, and intends to construct a model including a system for producing instructors in anticipation of the future, a data base system that looks to the spread of artificial intelligence (AI), and local franchises.

**[Re-Cap]** President Oosasa asserted that, by making efforts in areas that have been neglected by other companies and flexibly addressing the finest details, a business becomes more interesting and leads to the birth of innovation. As for specific wishes, she said she would like to receive referrals to companies that would be able to make a contribution to the community with hers, even if they are in a different industry.



### 《Impressions》

At this last meeting, too, there were presentations by companies in diverse fields. Each was cultivating new markets, and it will be interesting to see how their business develops from now on. The next Business Plan Presentations meeting will be the last one of 2017. While we realize the year-end is a very busy time of year for all, we are looking forward to your participation in it.